

IMPERIAL DISPLAY WORK-UP SHEET

PLEASE FILL IN ONLY WHITE AREAS! (do not fill in any lined or shaded areas):

DESCRIPTION : _____

BYR # _____

MFR DISPL #: _____

IMPERIAL DISPL #: _____

14 digits including prefix and check digit
"CASE UPC" _____

SEQ #: _____

TYPE OF DISPLAY:	PRESELL FEE
FLOORSTAND	
COUNTER UNIT	
CLIP-STRIP	
CASE	
OTHER: _____	

QTY IN	IMPERIAL ITEM NO	DESCRIPTION OF INDIVIDUAL CONTENTS	UPC		IMPERIAL COST EA	CUST COST EA	REG RETAIL	SPEC RETAIL
			Mfr:	+				
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								
11								
12								
13								
	TOTAL PCS				DEAD NET IMPERIAL	TOTAL CUST	TOTAL REG RETAIL	TOT SUGG RETAIL

NO. OF DISPLAYS PER MASTER CASE *

MFR: _____
 VENDOR# _____
 REP: _____
 PHONE #: _____
 FAX #: _____

INVOICE COST: _____
 BILLBACK _____
 DEAD NET: _____

CUSTOMER GROSS PROFIT:
 G.P. %: _____
 G.P. \$: _____

DATE TO SHIP TO STORES: _____

TERMS OF SALE: _____
 FREIGHT TERMS: _____ FREIGHT ALLOWANCE _____
 PREPAID _____ EARLY BUY ALLOW. _____
 FOB _____ MINIMUM ORDER _____
 PAYMENT TERMS: _____

IMPERIAL GROSS PROFIT:
 G.P. %: _____
 G.P. \$: _____

DATE TO ARRIV IN-HOUSE: _____

DESIGNATION : _____

A	B	C	NEW
			STAR PERFORMER

CATEGORY/ SUB-CATG: _____

Master Case Dimensions (Length" x Width" x Height"): _____ Master Case Cube: _____
 INNER Case Dimensions (Length" x Width" x Height"): _____ (Only fill in if there is more than one display per master case*)
 Master Case Weight: _____ Cases per Pallet: _____ Expiration Date on Product? YorN? _____ Shelf Life (# months): _____

NOTE: TERMS OF SALE MUST BE DISCUSSED WITH YOUR CATEGORY MANAGER(S)